Short Term Rental Regulations

Case Study: Palm Springs, CA



Justin Clifton Palm Springs City Manager



By the Numbers

- Regulated STRs in Palm Springs started in 2008
- Major updates to regulations occurred in 2014, 2017
- Residents voted 70% against a ban of STRs in 2018
- 2,231 STR permits about 6% of residential units
- Approximately \$15.3 M in TOT collected FY20/21



Key Regulations

- Owners are limited to one permit
- Properties are limited to 36 rentals annually
- Occupancy limits -2 per bed room, 8 per house, plus kids
- Guest signing contract must be 25 or older
- Prohibition on outdoor/amplified music
- Walk-up trash service required
- Registration is required and must be displayed in advertising
- Even unpaid stays count

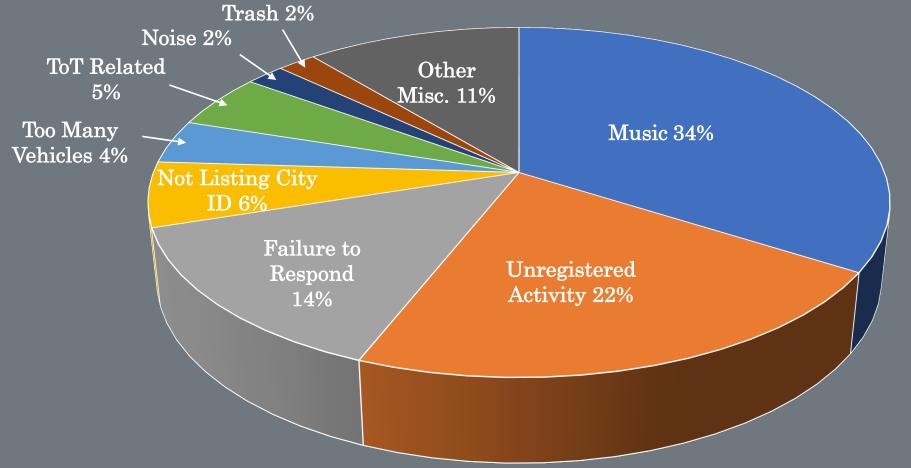


Enforcement

- 7 FTE staff dedicated STR program
- 24 hour hotline for complaints
- Failure to register is a \$5,000 fine and potential ban
- First violation = \$500, Subsequent violations = \$1,000
- Three citations in a 12 month period = two year suspension
- Respond to about 1,000 calls annually
- Issue approximately 250 citations annually



Citation Breakdown





Impacts from Regulations

2018	
Total Permits	Total Citations
1,994	425
2021	
Total Permits	Total Citations
2,225 (+11.58%)	*246 (-42.12%)

*estimated



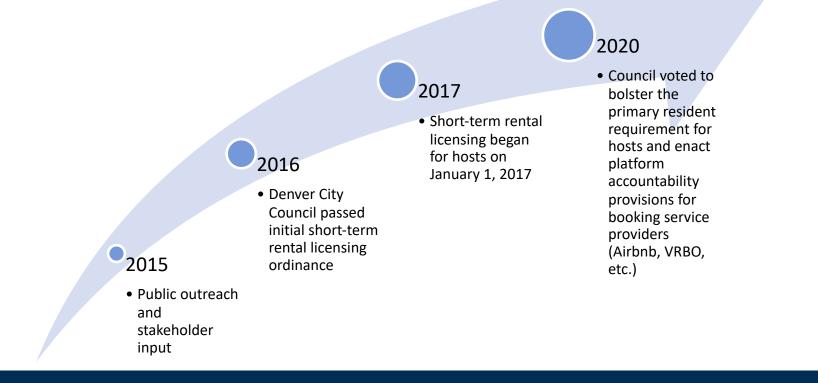
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Short-Term Rentals in Denver: A Quick History





Short-Term Rentals: Opportunities and Risks

Opportunities

- STRs can create additional income opportunities for Denver residents
- STRs can foster variety in lodging options for Denver visitors
- STRs can drive community economic development when hosts recommend local businesses and employ service providers

Risks

- Use of properties for STRs can put stress on the housing stock and affect <u>affordability</u>
- STRs used as "mini hotels" can lead to commercial encroachment in residential neighborhoods and accelerate gentrification and/or displacement of permanent residents
- Disrespectful guests can lead to health, safety, welfare, or quality of life concerns



3

The Basics

All short-term rentals must be **licensed**. Any short-term rental must be the host's primary residence. All advertisements for short-term rentals must display the host's business license number. All short-term rental hosts must abide by rules related to safety, taxes, zoning, and insurance.

Failure to follow the rules can result in fines or other penalties, including license revocation.



The Primary Residence Requirement

Preserves Housing Stock

Ensures that residential properties are only used for long-term housing and not accelerating displacement of permanent residents

Protects Residents and Neighborhoods

Fosters accountability between hosts and neighbors if guests act unruly and prevents commercial encroachment by mini hotels into neighborhoods

Primary Residence Requirement

Benefits Visitors and Local Businesses

Hosts who are familiar with their neighborhoods often provide visitors with local recommendations, which can boost local small businesses and introduce visitors to Denver charm

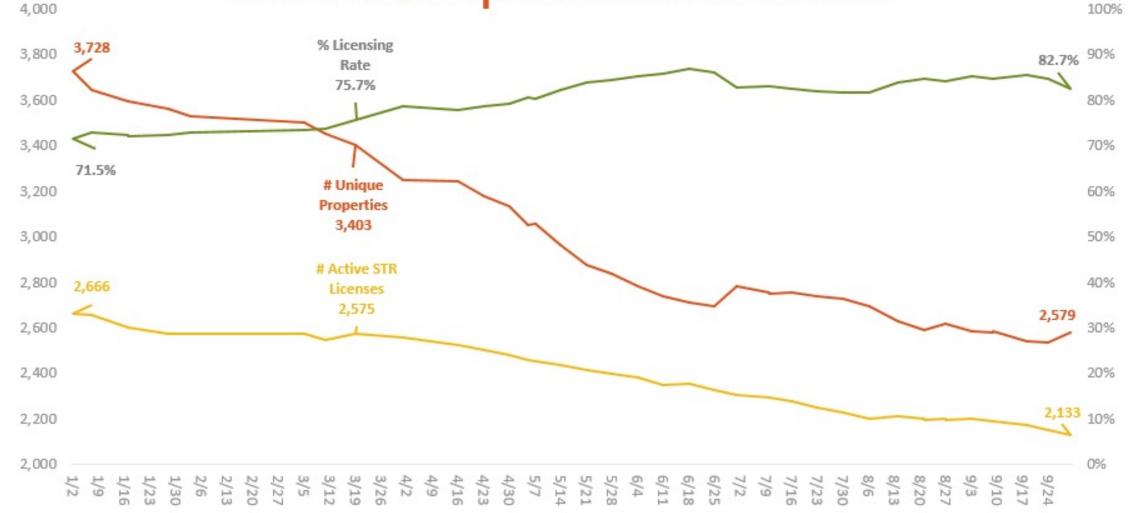
Benefits and Protects Hosts

Allows Denver residents to use their home for shortterm rental income to help offset living expenses and enforcement protects hosts from unfair competition



4

STR Compliance Trends





ACTIVE LICENSES / UNIQUE PROPERTIES

Stakeholder Outreach: Denver's STRAC

- STR Hosts
- STR Guests
- STR Property Managers
- Neighbors and RNO representatives
- City Council Representation
- Visit Denver
- Denver Metro Association of Realtors
- Platform Representation (Airbnb)
- Colorado Hotel & Lodging Association
- Members of the Public

STRAC meets every other month to provide EXL with feedback and guidance on short-term rental licensing administration, enforcement, and policy



Policy Values and STRAC Goals

Protect the fabric and character of Denver neighborhoods and the residents who live there

- Continue existing enforcement efforts against non-compliant hosts to ensure a level playing field
- Pursue stronger enforcement against non-compliant platforms to ensure all transactions are legal

Protect and support our largely compliant host community and the visitors coming to our city

- Update the complaint process to notify hosts when a complaint has been made against their short-term rental
- Facilitate educational roundtable discussions between hosts and DPD to ensure best public safety practices

Ensure that Denver is **keeping pace** with the **evolution** of the industry and finding the right regulatory **balance**

- Establish regular inter-jurisdiction calls with other cities
- Address risks and opportunities new and emerging lodging models



6

Denver Short-Term Rental Resources

Check out our Short-Term Rental Laws, Rules, and Regulations page

> <u>Sign up</u> for our short-term rental bulletin.

Ordinance Denver Department of Finance:

Short-Term Rental

Taxation Information

Denver Revised

Municipal Code:

Short-Term Rental

Denver Zoning Code: <u>Short-Term Rental</u> <u>Zoning Provisions</u>

Denver Department of

Excise and Licenses:

Short-Term Rental

Rules

DENVER THE MILE HIGH CITY