



### **Arizona Northbound Border Crossings**

January-June 2020 vs January-June 2021

Port	Mode	Jan-Jun 2020	Jan-Jun 2021	Difference		Change
	Trucks	12,559	14,008	1,449	Ŷ	11.5%
	Personal Vehicles	536,148	524,302			-2.2%
Douglas	Personal Vehicle Passengers	831,045	800,934			-3.6%
Douglas	Pedestrians	300,321	255,033			-15.1%
	Total People	1,133,569	1,056,050			-6.8%
	Trucks	203,613	232,746			14.3%
	Personal Vehicles	1,136,927	1,104,995			-2.8%
Nogales	Personal Vehicle Passengers	2,045,710	1,901,282			-7.1%
Nogaroo	Pedestrians	881,454	863,790		1	-2.0%
	Trains	314	331		Ŷ	5.4%
	Total People	2,978,296	2,835,667			-4.8%
	Trucks	22,008	26,463	-	1	20.2%
	Personal Vehicles	1,090,716	1,331,860			22.1%
San Luis	Personal Vehicle Passengers	1,709,911	2,116,835			23.8%
	Pedestrians	1,081,485	891,688		1	-17.5%
	Total People	2,791,422	3,008,526		1	7.8%
	Trucks	184	233		_	26.6%
	Personal Vehicles	110,458	204,346	_	_	85.0%
Lukeville	Personal Vehicles Passengers	230,094	418,176			81.7%
	Pedestrians	14,321	7,387			-48.4%
	Total People	246,244	427,065			73.4%
	Trucks	1,613	2,184		_	35.4%
	Personal Vehicles	111,169	120,596	9,427	1	8.5%
Naco	Personal Vehicles Passengers	180,772	181,348			0.3%
	Pedestrians	30,643	27,763			-9.4%
	Total People	211,466	209,111			-1.1%
	Personal Vehicles	10,406	14,859			42.8%
Sasabe	Personal Vehicle Passengers	19,022	24,848			30.6%
Cusabe	Pedestrians	236	181		1	-23.3%
	Total People	19,258	27,204	<b>1</b> 7,946	Û	41.3%

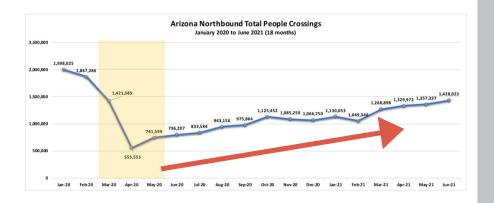
Port	Mode	Jan-Jun 2020	Jan-Jun 2021	Difference	Change
	Trucks	239,977	275,634	<b>1</b> 35,657	14.9%
	Personal Vehicles	2,995,824	3,300,958	<b>1</b> 305,134	10.2%
State Totals	Personal Vehicle Passengers	5,016,554	5,443,423	<b>1</b> 426,869	<b>1</b> 8.5%
	Pedestrians	2,308,460	2,045,842	-262,618	-11.4%
	Total People	7,380,255	7,563,623	<b>1</b> 83,368	<b>1</b> 2.5%

Source: US Department of Transportation, Bureau of Transportation Statistics

### First Half of 2021:

- Trucks are on track to set a new record
- Border Crossing restrictions impact nonessential travel
  - Restrictions continue through September, 2021
- Cars and People making a moderate comeback







Source: US Department of Transportation, Bureau of Transportation Statistics. All data provided herein subject to change without prior notice.

 Upward trend in total people but not back to pre-COVID levels

- Trucks showing strong growth
- Dip in June due to seasonal changes

**Border Crossing Trends** 

# USMCA & North American Suply Chains Back at Work



### Arizona Trade with Mexico and Canada

January-June 2020 vs January-June 2021

	AZ Exports to	Mexico	
	Jan-Jun 2020 vs J	Jan-Jun 2021	
2020	2021	Difference	Change
3 410 081 465	4 295 006 687	\$884 925 222	♠ 26.0%

## AZ Imports from Mexico Jan-Jun 2020 vs Jan-Jun 2021 2020 Difference Change

		AZ Total Trade v	h Mexico	
		Jan-Jun 2020 vs J	-Jun 2021	
	2020	2021	Differer	nce Change
ı	\$8,153,019,182	\$9,474,185,784	\$1,321,1	166,602 16.2%

4.742.937.717	5.179.179.097	\$436,241,380	<b>1</b> 9.2%
4,742,937,717	3,179,179,097	9430,241,360	9.2/0
	AZ Total Trade v	vith Mexico	

Source: US Census Bureau. Values represented in \$USD. All data subject to change without prior notice. Updated: 08/06/2021

	AZ Exports to		
	Jan-Jun 2020 vs .	Jan-Jun 2021	
2020	2021	Difference	Change
1,055,853,559	1,195,854,456	<b>140,000,897</b>	<b>13.3%</b>

		AZ Imports fro	
Г	2020	Jan-Jun 2020 vs . <b>2021</b>	Jan-Jun 2021  Difference Change
L			
П	1,085,228,244	1,172,292,282	<b>1</b> \$87,064,038 <b>1</b> 8.0%

	AZ Total Trade w		
2020	2021	Difference	Change
\$2,141,081,803	\$2,368,146,738	\$227,064,935	10.6%

# | Total AZ Exports to Mexico and Canada | Jan-Jun 2020 vs Jan-Jun 2021 | Difference | Change | \$4,465,935,024 | \$5,490,861,143 ↑ \$1,024,926,119 ↑ 22.9%

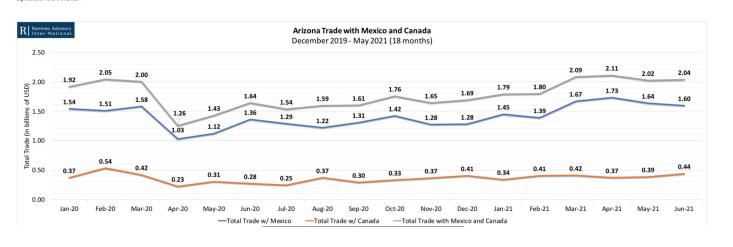
		AZ Imports from N Jan-Jun 2020 vs J				
	2020	2021		Difference	Change	
Г	\$5,828,165,961	\$6,351,471,379	1	\$523,305,418	<b>1</b> 9.0%	,

Total Ar	izona Trade with	Mexico and Canada	a
	Jan-Jun 2020 vs Jan-Jun 2020 v	an-Jun 2021	
2020	2021	Difference	Change
\$10,294,100,985	\$11,842,332,522	\$1,548,231,537	15.0%

Trade with Mexico: Up 16.2%

Trade with Canada: Up 10.8%

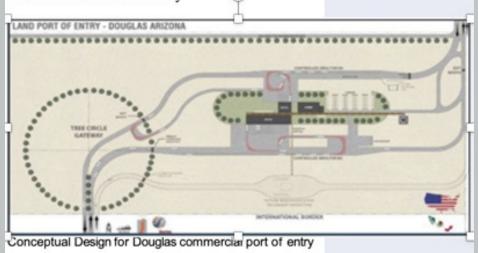
Trade with USMCA
Partners:
Up 15%



# **Douglas Two-Port Solution**



Raul H. Castro Port of Entry



## **Douglas Two-Port Solution -**

- Asking for~\$325 million for Two-Port Solution
- GSA Conducted Feasibility Study and sent Diplomatic note to Mexico in February, 2020
- City of Douglas donating 80 acres of land
- Mexican land owner working on donation of land and easement
- Asking for Mexico's response to Diplomatic Note

DeConcini Port of Entry





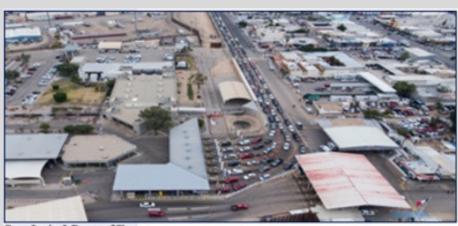
DeConcini Flooded After Monsoon Storm

## **DeConcini Modernization**

### **DeConcini Modernization-**

- GSA and CBP have confirmed that port is beyond its functional and operational life
- many issues, from congestion to flooding during monsoons, to stormwater tunnels under port, and much more
- Asking for GSA to conduct Feasibility Study to determine conceptual design, footprint and estimated cost
- Seeking consensus from Mexico on this project

# San Luis I Port of Entry



San Luis I Port of Entry



Conceptual Design for San Luis I Binational Traffic Flow

### San Luis 1 Modernization-

- Funded in FY 2020 \$152.4 million
- Asking for ~\$90 million for full build out of the San Luis I Modernization project
- Need Mexico to commit to funding improvements on Mexican side
- Rerouting southbound traffic to a new location
- Working with NADBank on \$75,000 TAG for traffic flow analysis and initial design

# Port of Entry Projects

	2543
1	2018, and to section 251(b) of the Balanced Budget and
2	Emergency Deficit Control Act of 1985.
3	GENERAL SERVICES ADMINISTRATION
4	REAL PROPERTY ACTIVITIES
5	FEDERAL BUILDINGS FUND
7	For an additional amount to be deposited in the
8	"Federal Buildings Fund", $\$3,418,008,000$ , to remain
9	available until expended, for construction and acquisition,
10	and repairs and alterations of border stations and land
11	ports of entry, of which no more than \$250,000,000 shall
12	be for Program Contingency and Operational Support for
13	necessary expenses for projects funded under this heading,
14	including, moving governmental agencies (including space
15	alterations and adjustments, and telecommunications relo-
16	cation expenses) in connection with the assignment, alloca-
17	tion and transfer of space, leasing of temporary space, and
10	huilding anaustions of which
19	(1) \$2,527,808,000 shall be for projects on the
20	U.S. Customs and Border Protection five-year plan;
۷,	
_ 1	(2) \$\psi 100,200,000  shall be for projects with

eral Services Administration feasibility studies as

prioritized in the "American Jobs Plan Project List"

S.L.C.

EDW21A09 WG9

## **Infrastructure Investment and Jobs Act**

- Includes \$3.4 billion to pay for port of entry projects
- Funds entire CBP 5-Year Plan for Capital Improvements Projects (CIP)
- Includes:
  - \$147 million for San Luis I Full Build Out
  - \$457 million for Douglas Two-Port Solution:
    - \$237million for new port of entry
    - \$220 million for Raul H. Castro Port of entry
- By funding entire CIP, allows for Nogales DeConcini to move up!

Luis Ramirez Thomas, MSFS Ramirez Advisors Inter-National, LLC ramirezadvisors.com